

Welcome to Kumite Lifestyle.

A letter before the legal part.

To our new and returning Ambassadors — and to the families standing behind them,

Before you read a single clause, I want you to know how you got here, because it matters more to me than anything in the legal text below. Every ambassador in this program was hand selected through an application process. Applications were read one at a time, by me — not sorted by follower count, not filtered by a form, not handed off to anyone else. I looked at who you are on the mat and who you are when nobody is watching, and I chose you by name. Not everyone who applied is here. You are. That is not a small thing, and I have never treated it like one.

What you are about to sign is a real contract, and I want it to read like one — clearly, in plain English, with nothing buried. But a contract only describes the arrangement. It does not describe what I am actually asking of you, which is simpler than any of the language that follows: be yourself, be honest about what you represent, and carry the name well. That is it. There is no quota here. How often you share your code is entirely up to you — as little or as often as you like — and nothing about your standing in this program depends on it. Nobody is going to message you asking why you were quiet this week. Life gets loud, training gets hard, seasons change. The program moves at your pace, not the other way around.

I also believe you should share in what your name builds. A program that gives you a platform and gear and a place to stand, but no cut of what your name brings in, has never sat right with me. So you get a permanent promo code. Everyone who uses it gets 10% off, store-wide — every product, every collection, no exclusions and no expiry — and at the end of each month, half the profit from every order placed with your code comes back to you. A straight 50/50 split, after everything: after the discount, after what it costs to make and ship the product, after processing and taxes. It is the real profit, split down the middle, and it is the same half I take. Not a token. Not points. Kumite Lifestyle's half goes straight back into the brand — product, marketing, content, and the program itself.

And please, use your own code on your own orders. I would rather you did. You get the 10% off and you still earn your half on that order — there is no exclusion for buying your own gear, and there never will be. If you were with us before all of this was true, thank you for your patience. It is true now, permanently, and it is in writing below.

To the parents, guardians, and families reading over a shoulder right now — thank you. Genuinely. You are the reason these young people have discipline worth representing in the first place. You drove to the dojo. You paid for the tournaments. You sat through the long weekends and the early mornings and the losses that stung. This program takes that seriously: earnings stay private, nothing about your ambassador is published without your say, and where an ambassador is under 18, a parent or guardian signs alongside them and payments go to you. If anything in here gives you pause, email me directly and I will answer you myself — not a form, not a support queue. Me.

Kumite Lifestyle started as a podcast and a stubborn belief that martial arts culture deserved better representation than it was getting. It is a brand now, and it is growing, and none of that happened because of a marketing budget. It happened because of the people whose names are on these agreements. You said yes to something that was still being built, and you did it on trust. I do not take that lightly, and I do not intend to waste it.

Kumite Lifestyle Ambassador Agreement

Version 2026.11 · Effective September 2026 · Supersedes all prior versions

Parties. This Ambassador Agreement ("Agreement") is between the person signing below ("Ambassador") and Kumite Lifestyle, operated by Nicholas S Arndt ("Kumite Lifestyle" or "Company"). It takes effect on the date signed. By signing, Ambassador confirms they have been accepted into the Kumite Lifestyle Ambassador Program and have read and agreed to everything below.

THE SHORT VERSION

You get a promo code with your name on it. Anyone who uses it gets 10% off anything in the shop — every product, every collection, no exclusions.

For every order placed with your code, you receive 50% of the profit Kumite Lifestyle actually makes on it — an even 50/50 split, you and Kumite Lifestyle. Kumite Lifestyle's half is reinvested in the business. Profit means what is left after everything: the discount, the cost of making the item, shipping, payment processing and taxes. It is not 50% of the sale price, and the amount varies by product.

Totals are worked out once a month, after the month ends, using the shop's real cost figures. You will see your orders in your portal right away, but the dollar amount only appears once the month is closed and the numbers are final.

Use your own code on your own orders — you are encouraged to. You get the 10% off like anyone else, and you still earn your 50% share on that order. There is no rule against it and no penalty for it.

How often you share your code is entirely up to you. As little or as often as you like. There is no quota, no minimum, and nobody checking.

Your earnings are private. You will never see another ambassador's numbers and they will never see yours.

This summary is provided for clarity only. If it appears to conflict with the numbered clauses that follow, the numbered clauses govern.

PART ONE · THE PROGRAM

1. What this Agreement covers. This Agreement covers Ambassador's participation in the Kumite Lifestyle Ambassador Program and nothing else. It does not change or replace any other agreement between the parties, including the Podcast Guest Release or the Affiliate Program, each of which is governed separately. It replaces and supersedes any earlier version of the Ambassador Agreement that Ambassador may have signed.

2. The Program. The Ambassador Program is a group of hand-picked individuals who represent Kumite Lifestyle publicly. Ambassadors embody the brand's values — discipline, authenticity, respect, and growth — and extend its reach through their own platforms, networks, and example. Company decides who is invited into the Program and how many Ambassadors it has at any time.

3. Term. This Agreement is ongoing. There is no fixed end date, no expiry, and no renewal paperwork. It continues until either Ambassador or Company ends it in writing under Clause 16.

4. What Ambassador agrees to do. Ambassador agrees, in good faith, to: (a) represent Kumite Lifestyle honestly and share content about the brand when it feels natural to do so — there is no minimum number of posts and no posting quota; (b) share their promo code with people who would genuinely benefit from it; (c) follow the brand standards in Clause 7; (d) respond to Company within a reasonable time on Program matters; and (e) be reasonably available, subject to their own schedule, for brand activations, podcast appearances, or collaborations that come up. Failure to hit any particular level of activity is not, by itself, a breach of this Agreement.

5. What Ambassador receives. Ambassador receives: (a) a permanent personal promo code, described in Clause 8; (b) a profit share on orders placed with that code, described in Clause 10; (c) access to the private Ambassador Portal, where their own orders and earnings are shown; (d) featured placement on Kumite Lifestyle channels — podcast mentions, video features, social spotlights — at Company's discretion; (e) early access to new products, programs, and initiatives; and (f) eligibility to be featured in the Kumite Lifestyle Ambassador Collection, described immediately below.

5(f). The Kumite Lifestyle Ambassador Collection. Company operates an Ambassador Collection on the Kumite Lifestyle website, through which Company may from time to time highlight an Ambassador and offer merchandise and apparel associated with them. Being featured is an opportunity Company extends at its sole discretion; it is not promised, not scheduled, and not guaranteed to every Ambassador or to any Ambassador by any particular date. Not being featured is not a breach of this Agreement by either party and gives rise to no claim, no reduction in any other benefit, and no effect whatsoever on Ambassador's promo code or profit share.

5(f)(i). Nothing about the money changes. This is the important part, and it is deliberately unqualified: Ambassador Collection merchandise is ordinary Kumite Lifestyle merchandise for every purpose under this Agreement. Every promo code works on it, exactly as Clause 8 provides for the rest of the store. It carries the same 10% customer discount and generates the same 50% profit share on the same terms, calculated the same way, paid on the same monthly cycle. There is no reduced rate, no separate pool, and no special category. If Ambassador is featured in the Collection, their code and their share continue to work precisely as they did before — they simply also have merchandise on the site.

5(f)(ii). Whose code earns, and on what. Attribution follows the promo code entered at checkout, never the identity of the Ambassador featured on the product. This is the same one-order-one-Ambassador rule set out in Clause 11, applied without exception to Collection merchandise. Two consequences follow, and both are intended. First, if a customer buys merchandise featuring Ambassador A but enters Ambassador B's code, the profit share on that order belongs to Ambassador B; Ambassador A earns nothing on that particular order. Being featured in the Collection is exposure and opportunity — it is not a royalty on the item, and no Ambassador earns automatically from merchandise bearing their own name. Second, Ambassador is expressly free to use their own promo code on their own Collection merchandise: consistent with Clause 9, they receive the 10% discount as any customer would and the order counts toward their own profit share on the ordinary terms.

5(f)(iii). If Ambassador leaves the Program. If this Agreement ends for any reason, Company will retire any Collection listing featuring Ambassador within a reasonable period after the end date. Orders placed before the listing comes down remain fully payable to whichever Ambassador's code was used, on the ordinary terms, including where that code is Ambassador's own — Clause 16 already provides that everything earned up to the end date is paid. Nothing in this paragraph limits the licence in Clause 18, and nothing in it obliges Company to destroy stock already produced.

PART TWO • MONEY

6. Plain-language note. Clauses 8 through 14 set out how the promo code and profit share work. They are written to be read and understood. If any summary elsewhere in Company materials or communications appears to conflict with these clauses, these clauses govern.

7. Brand standards. Ambassadors are public-facing representatives of Kumite Lifestyle. Ambassador agrees to conduct themselves — in Program activities and in their public presence generally — consistently with the brand's values: discipline, integrity, respect, authenticity, and inclusivity, and not to act in a way that would reasonably be expected to bring the brand into disrepute.

8. The promo code. Company assigns Ambassador a personal promo code. That code gives the customer who uses it 10% off their order, valid store-wide across every product, collection, and drop, with no exclusions. The code has no expiry date and no usage limit; it remains active until Company disables it. The code is assigned to Ambassador alone and will not be reassigned to anyone else while this Agreement is in force. Company may change the customer discount percentage on thirty (30) days' written notice under Clause 12.

9. Ambassador may use their own code, and is encouraged to. Ambassador does not receive an automatic or built-in discount on their own purchases; to get 10% off their own order, Ambassador enters their own promo code at checkout the same way any customer would. Using one's own code is expressly permitted and actively encouraged. Ambassador receives the 10% discount and the order counts toward Ambassador's own profit share under Clause 10, on exactly the same terms as any other order. There is no self-purchase exclusion under this Agreement.

9(a). No quota. It is entirely up to Ambassador how often, and how little, they share their promo code. Company sets no minimum number of posts, mentions, stories, orders, or redemptions, and Ambassador's standing in the Program does not depend on sharing their code at any particular frequency. Ambassador may share it as little or as often as they wish.

10. Profit share — a flat 50/50. Ambassador receives 50% of the Attributable Profit on qualifying orders placed with their promo code. Company retains the other 50%, which Company reinvests in the business, including operations, merchandise, marketing, content, growth, and ambassador support. The split is even: whatever profit an order produces, Ambassador and Company take half each. This is not 50% of the sale price, the order total, or gross revenue. "Attributable Profit" means the amount Kumite Lifestyle actually earns on the order, as reported by Company's fulfillment platform, after everything comes off: the customer discount; the cost of manufacturing and fulfilling the item; shipping costs not retained by Company; payment processing fees; and taxes. Because product costs differ, the profit — and therefore Ambassador's share — differs from product to product and order to order.

10(a). The split does not step down. The 50% / 50% split in Clause 10 applies to every qualifying order, on every date, with no scheduled reduction. An earlier draft of this Agreement contemplated reducing Ambassador's share to 40% with effect from October 7, 2026. That reduction was cancelled and never took effect. No amount has been, or will be, calculated at 40%. Company may still change the rate in future only by following Clause 12.

11. What does not count. The following are not Attributable Profit and generate no share: taxes; shipping amounts not retained by Company; refunded orders; cancelled orders; chargebacks; fraudulent or reversed transactions; and orders where no promo code was used or a different Ambassador's code was used. Each order is attributed to exactly one Ambassador; no order generates two shares. Attribution always follows the promo code entered at checkout. This holds for Ambassador Collection merchandise as well: an order for merchandise featuring one Ambassador, placed with a different Ambassador's code, is attributed to the Ambassador whose code was used. See Clause 5(f)(ii).

12. Changes to the rate. The profit share is 50% and the customer discount is 10%, and no change to either is scheduled or pending. Company may change either figure going forward only by giving Ambassador at least thirty (30) days' written notice, including notice by email to the address on this form. Any amount already earned before a change takes effect is protected and will be paid at the rate that applied when it was earned. If Ambassador does not accept a change, they may end this Agreement under Clause 16 and will still be paid everything earned up to the date it ends.

13. Monthly cycle and timing. Earnings are calculated per calendar month, from the first day through the last day of the month, based on order date. Orders appear in Ambassador's Portal soon after they are placed, but the dollar amount does not. This is deliberate: Company's fulfillment platform finalises the real cost and profit figures for an order roughly one to two days after it ships, so accurate profit is not known at the moment of sale. After a month closes, Company reconciles that month against the platform's actual profit figures, calculates each share, and reviews the result before approving it. Every payout is reviewed and approved by a person; nothing is paid automatically. Payment is made within a reasonable period after approval, by Venmo or Cash App only. Company does not pay by PayPal, Zelle, cheque, wire, bank transfer, gift card, or any other method, and Ambassador is responsible for keeping a working Venmo or Cash App handle on file. If Company cannot reach Ambassador at the handle on file, the amount owed is held and paid once a valid handle is provided; it is not forfeited. Monthly reports, once finalised, are not retroactively rewritten.

14. Refunds, chargebacks, and corrections. If an order is refunded, cancelled, charged back, or found to be fraudulent, any share attributable to it is reversed. If this happens before the month is finalised, it is simply removed from that month's total. If it happens after Ambassador has already been paid, the correction is recorded as an adjustment and settled against a future payout rather than by rewriting a closed month or reclaiming money already sent. Company maintains an audit record of every attribution, adjustment, and payment. If Ambassador leaves the Program with an unsettled negative balance, Company will not pursue recovery of it unless the underlying transactions were fraudulent.

15. Privacy of earnings. Ambassador's earnings, order counts, and payout records are private. Company will not publish them, and Ambassador will not be shown any other Ambassador's figures. Ambassador likewise agrees to keep confidential any Company financial information, internal calculations, cost data, or payout records they are given access to, and not to share their Portal login or magic link with anyone.

PART THREE · GENERAL TERMS

16. Ending this Agreement. Either party may end this Agreement at any time by giving the other written notice, with or without a reason. Company may end it immediately for cause — including material breach of brand standards, breach of confidentiality, illegal conduct, promo code abuse, or conduct that harms the brand. When this Agreement ends: Ambassador's promo code is disabled; Ambassador stops using Kumite Lifestyle brand assets within seven (7) days and returns any Company property; and Company pays out everything Ambassador earned up to the end date on the normal monthly cycle. Company will not delete Ambassador's historical sales or payout records simply because they have left the Program.

17. Independent contractor and taxes. Ambassador is an independent contractor — not an employee, partner, or agent of Kumite Lifestyle. Nothing here creates an employment, joint venture, or partnership relationship. Ambassador is responsible for all taxes on amounts received and for reporting those amounts to the tax authority of their own country of residence. Company does not withhold tax from payouts.

17(a). What Company does not ask for. Company does not require Ambassador to submit a Form W-9, a Form W-8BEN, or any other tax form as a condition of participating in the Program or of being paid, and no payout is withheld or delayed for want of a tax form. Company will never ask for Ambassador's Social Security number, taxpayer identification number, or employer identification number through this website, this form, or email. If a reporting obligation arises that genuinely requires information Company does not hold, Company will contact Ambassador directly and arrange it through a secure channel at that time.

17(b). Information reporting. Where Company is required by law to report payments made to a U.S. person, it will do so; for the 2026 tax year the Form 1099-NEC reporting threshold is \$2,000 in a calendar year. That threshold is set by law, not by this Agreement, and it may change; Company follows whatever the law requires at the time. If Ambassador is not a U.S. person, U.S. information reporting on Form 1099-NEC does not apply to them. Nothing in this Clause is tax advice, and Ambassador should consult their own adviser about their own circumstances.

18. Likeness and content rights. Ambassador grants Company a worldwide, royalty-free license to use Ambassador's name, likeness, image, voice, and content created in connection with the Program for marketing, promotional, and editorial purposes during the term and for one (1) year afterward. Content Ambassador creates independently, outside the Program, remains Ambassador's own.

19. Soft exclusivity. Ambassador may work with other brands. Ambassador agrees to tell Company in writing about any concurrent ambassador or paid endorsement relationship with a directly competitive brand — meaning a media brand primarily focused on martial arts and combat sports culture. Company will not unreasonably object.

20. Confidentiality. Ambassador agrees to keep confidential any non-public information shared with them through the Program, including internal program details, unreleased content, partnership conversations, business strategy, cost and financial data, and personal information about other Ambassadors, guests, or customers.

21. Non-disparagement. During the term and for one (1) year afterward, Ambassador agrees not to publicly disparage Kumite Lifestyle, its products, programs, or people. Honest criticism raised privately with Company is welcomed.

22. Indemnification. Ambassador will indemnify and hold harmless Company, its officers, employees, and affiliates from any claims, damages, losses, or liabilities arising from Ambassador's breach of this Agreement, violation of law, defamatory statements, or misuse of Kumite Lifestyle brand assets.

23. Intellectual property. All Kumite Lifestyle trademarks, logos, content, and brand assets remain the exclusive property of Kumite Lifestyle. Ambassador is granted a limited, revocable, non-transferable license to use them solely to carry out this Agreement.

24. Age verification. By signing, Ambassador confirms they are at least eighteen (18) years old. If Ambassador is under 18, a parent or legal guardian must co-sign this Agreement, and any payments will be made to the co-signing parent or guardian on Ambassador's behalf.

25. Electronic signature. Ambassador agrees that electronic signatures, typed signatures, and digital copies of this Agreement carry the same legal force as original ink signatures on paper.

26. Severability. If any provision here is found invalid or unenforceable, the rest remains in full force.

27. Entire agreement. This document is the entire agreement between Ambassador and Company about the Ambassador Program, and supersedes all prior versions and any earlier oral or written understandings on that subject.

28. Governing law. This Agreement is governed by the laws of the State of Delaware, without regard to its conflict of laws principles.

AMBASSADOR DETAILS

FULL LEGAL NAME (PRINT)

EMAIL ADDRESS

PHONE NUMBER

PRIMARY PLATFORM / HANDLE

ASSIGNED PROMO CODE

DATE SIGNED

PAYMENT DETAILS

One thing only: where to send the monthly profit share. Kumite Lifestyle pays out by Venmo or Cash App only — no other method is available, so choose one of the two below and give the handle exactly as it appears in the app. If Ambassador is under 18, give the parent or guardian's handle — Clause 24 directs payment to them. Kumite Lifestyle does not ask for Ambassador's mailing address, Social Security number, or any tax identification number, and no tax form is required in order to be paid (Clause 17(a)). Do not write a Social Security or tax identification number anywhere on this document.

PAYOUT METHOD (VENMO OR CASH APP)

HANDLE (@VENMO OR \$CASHTAG)

SIGNATURES

AMBASSADOR SIGNATURE

- ☐ I confirm I am 18 years of age or older, or my parent / legal guardian has co-signed below.
- ☐ I have read, understood, and agree to all terms of this Ambassador Agreement (v2026.11), including the profit-share terms in Clauses 8–15. I understand this replaces any earlier version I signed.
-

FOR KUMITE LIFESTYLE

PRODUCER SIGNATURE

DATE

Nicholas S Arndt — Host, Founder & Creator, Kumite Lifestyle

PARENT / LEGAL GUARDIAN CO-SIGNATURE (ONLY IF AMBASSADOR IS UNDER 18)

If the Ambassador is under eighteen (18) years of age, a parent or legal guardian must complete and sign this section. By signing, the parent or guardian agrees to the terms of this Agreement on the Ambassador's behalf and acknowledges that any payments due under Clause 10 will be made to them.

PARENT / GUARDIAN FULL LEGAL NAME

RELATIONSHIP TO AMBASSADOR

PARENT / GUARDIAN EMAIL

PARENT / GUARDIAN PHONE

PARENT / GUARDIAN SIGNATURE

DATE

How the program works, day to day.

Everything the old Ambassador Welcome Package used to say, in one place.

This annex replaces the Ambassador Welcome Package that used to live at kumitelifestyle.com/ambassador-package.html. That page has been retired so that there is one ambassador document instead of two that could disagree with each other. Nothing here is a term of the Agreement: it explains, in plain English, how the numbered clauses actually play out. Where this annex and a numbered clause appear to conflict, the numbered clause governs — every time.

What you already have

- **One promo code — yours.** It is your first name in capitals. It works on every product in the store, in every collection and every drop, with no expiry and no usage limit. Customers who use it get 10% off, and you earn 50% of the profit on what they buy. Nobody else is ever assigned your code. (Clause 8.)
- **Your portal.** A private page at kumitelifestyle.com/ambassador-portal showing the orders placed with your code, your share, month by month. Only you and the Kumite Lifestyle team can see your numbers. (Clauses 5 and 15.)
- **The old AM-XXXXX-XXXX codes are gone.** You no longer need a second code for yourself. Use your own first-name code on your own orders — see Clause 9.
- **Lost something?** Email info@kumitelifestyle.com and it is resent the same day.

Your place in the program

Your ambassadorship is ongoing. There is no fixed end date, no expiry, and no renewal paperwork — you stay in the program until you or Kumite Lifestyle ends it, and either side can do that in good standing at any time with written notice (Clauses 3 and 16). There are no three-month cohorts; that was the old program and it is gone. The Elite Twelve founding class holds a permanent place in the program's history. Every ambassador chosen after them represents their dojo, state, region, or organization.

Need a break? Life gets busy. Email and ask to be paused, and you stop receiving per-sale notifications while your code stays valid. Reply to that thread when you are ready to come back. Founding-class status does not expire because you took time off.

Representing the brand

Being an ambassador means you are an extension of Kumite Lifestyle in the wild. You do not need to perform — show up as yourself, which is what you were picked for. The standards are simple, and Clause 7 is the formal version of them:

- **Carry the name with respect.** In the apparel and out of it. If your name comes up in a room, what is said about you should reflect well on Kumite Lifestyle too.
- **Stay aligned with what we stand for.** Martial arts and combat sports culture done right — discipline, community, honest stories, no manufactured drama.
- **If something feels off, talk to us first.** Brand partnerships, paid posts featuring our products, anywhere the lines blur. Clause 19 only asks you to tell us about directly competitive brands, and we will not unreasonably object.

Posting is encouraged, not required

This is deliberate, and Clause 9(a) makes it binding: there is no content quota. Share Kumite Lifestyle as little or as often as feels right — a story every couple of weeks, a post once a month, or word of mouth at the gym. Quality beats volume. Nobody is going to message you asking why you were quiet this week. When you do share something, that is

when your code does the work.

How the profit share actually works

You get 50% of the profit Kumite Lifestyle actually makes on each order placed with your code — an even split. Kumite Lifestyle's half goes back into the brand: product, marketing, content, and the program itself. This is not 50% of the sale price. Profit is what is left after everything — the 10% discount, the cost of manufacturing the item, shipping, payment processing, and taxes. (Clause 10.)

- **A worked example.** Someone buys a \$50 tee with your code, so they pay \$45. From that, take off what the shirt cost to make, the shipping we do not keep, the card processing fee and tax. What is left is the profit on that order, and you get half of it. Costs differ by product, so the real figure moves from item to item; higher-priced pieces generally leave more profit per order than tees. The exact amount is worked out from the fulfilment partner's actual cost figures after the month closes.
- **The split does not step down.** There is no scheduled reduction and no effective date to watch. An earlier draft mentioned dropping your share to 40% from October 7, 2026; that was cancelled and never took effect. Clause 10(a).
- **Why the dollar amount shows up late.** Our fulfilment partner does not finalise the real cost of an order until a day or two after it ships. So your portal shows the order the moment it happens, and the dollar figure once the month closes and the numbers are confirmed. We would rather show you a real number a little later than a guess right away. (Clause 13.)
- **Use your own code on your own orders.** You are encouraged to. There is no automatic ambassador discount built into your account, so type your code at checkout like anyone else. You get the 10% off and you still earn your 50% share on that order. That is on purpose, not a loophole. (Clause 9.)
- **Rate changes need 30 days' notice.** If the 50% share or the 10% customer discount ever changes, you get at least thirty days' written notice first, and anything already earned is paid at the old rate. That is Clause 12, not just a promise here.

Getting paid

The cycle is the same every month, and Clause 13 is the formal version:

- **The month closes.** Earnings run from the 1st through the last day of each calendar month, based on order date.
- **We reconcile against real numbers.** Every order attributed to your code is matched against the fulfilment partner's actual profit figures. Refunds, cancellations and chargebacks drop out at this point. (Clause 14.)
- **A person reviews and approves it.** Nothing is paid automatically. Your total is calculated, checked and approved before any money moves.
- **You get paid the following month.** Everything earned in March, for example, is reconciled and paid during April — by Venmo or Cash App, which are the only two methods we use. Keep a working handle on file.
- **No minimum threshold.** Even a small amount gets paid. We do not hold funds waiting for you to hit a floor.
- **If something reverses after you are paid,** a late refund or chargeback, we do not claw it back or rewrite a closed month. It is recorded as an adjustment and settled against your next payout.
- **Tax.** We do not ask you for a W-9, and we do not ask for your address or your Social Security number. Not on the website, not by email, not ever. You are an independent contractor, so the tax on what you earn is yours to handle, and nothing you are owed is ever held up waiting on a form. If U.S. law requires us to report what we paid you — the 1099-NEC threshold is \$2,000 in a calendar year — we will reach out directly and sort it out securely at the time. If you are outside the U.S., that reporting does not apply to you at all. Clauses 17, 17(a) and 17(b). If you are under 18, payments go to the parent or guardian who co-signed.

One legal thing — FTC disclosure

U.S. federal law requires that any post promoting a product you earn money on clearly discloses that relationship. Add

one of the standard tags to your caption when you share something with your code: #ad, #partner, #ambassador, or wording like “Use my code for 10% off (paid partnership)”. This applies anywhere your code sits next to a recommendation — Instagram posts and stories, TikTok, YouTube, X. We are not strict about the wording, just make sure it is there. It protects you as much as us.

Questions people actually ask

- **How do I check what I have earned?** Open your portal. You will see your orders month by month and your share once the month has been reconciled, plus a summary email at month's end when there is a payout coming.
- **Why does the current month look incomplete?** The fulfilment partner does not finalise real costs for 24 to 48 hours after an order ships, and we will not quote you a number that later moves. Orders show up right away; the dollar figure firms up after the month closes. Nothing is being hidden — the number just is not real yet.
- **I think my number is wrong.** Email info@kumitelifestyle.com with what you expected and roughly when the order would have been. We pull the raw order and cost data and reconcile it against your code directly, and we will show you the math either way. Most differences turn out to be one of four things: the order was refunded or cancelled; the customer did not enter your code; the month has not been reconciled yet; or the profit on that order was genuinely small, which happens on thin-margin products.
- **Can other ambassadors see my numbers?** No, and you cannot see theirs. The portal only ever shows you your own code, and no ambassador's figures are published anywhere public. (Clause 15.)
- **How do I update my email or payout details?** Email info@kumitelifestyle.com with the change — new address, new phone, name change, different payout handle. Confirmed within the day.

If you signed an earlier version

You do not need to sign again. Version 2026.10 folded this annex in and split three clauses into clearer sub-clauses — 9 and 9(a) on using your own code and having no quota, 10(a) on the split not stepping down, and 17(a) on tax forms. Version 2026.11 then went further and took things away: the Form W-9 and W-8BEN requirement is gone, the line letting us withhold payment until a tax form arrived is gone, the mailing address is no longer collected at all, and the 1099-NEC reporting figure is stated as \$2,000, which is what the law now sets. Every change in both versions either restates what you already signed or settles something in your favour. None of them takes a right away or adds a duty. Your existing signature stands, and your portal will not ask you for a new one. If you would like a fresh copy for your own records anyway, email and we will send one.

Anything we did not cover

Email info@kumitelifestyle.com — same-day reply. Ask. That is what the address is for.

Annex A is explanatory only and forms no part of the Agreement. The numbered clauses govern.